

February 14, 2011

RE: Recommendation of Brent Armstrong

To Whom It May Concern:

In 1992, my partners and I made a decision to start our own company. The circumstances required us to be up and operational within fourteen days. Knowing his reputation in the industry, I contacted Brent to request his representation of us with regard to our office space needs. With a thorough market survey in our preferred location, quick and effective business term negotiations and persistent contact with the landlord, we executed a lease and were in our space by the deadline.

Since then, Brent has represented us in three renewals, a relocation, and two additional renewals in the space we now occupy. Each time he has served HGOR in an exemplary manner.

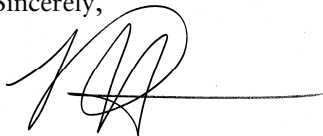
Brent is very accomplished in his real estate skill set. I see him as a master of “the art of the deal.” He does his homework, understands the motivation and interest of both parties and effectively directs negotiations so that his clients save money while ensuring the other side feels they’re getting a fine deal.

On a personal note, what immediately and now repeatedly impressed me about Brent were his leadership characteristics. He’s a person not satisfied with the status quo. On numerous occasions I’ve watched him step in where needed to raise the bar from good to great. Clearly he has the ability to motivate groups with diverse agendas to rally behind a common goal, accomplish the task at hand and make the process a positive experience for everyone involved.

Whether it’s in the community or marketplace, these are essential skills that are critical to success.

If you have any questions please do not hesitate to call.

Sincerely,



Robert T. Hughes, ASLA
Principal

cc: File

